Culture Inflection Point #1

"Buildium gets funded!" 5/2012 -> 6/2014

Business goals:

- Take a "lifestyle" business to a growth-oriented organization
 - 23 -> 52 US employees
 - o Add an official RI office
 - Build out and move HQ
- Need to be able to attract talent from outside of personal networks and of different demographics (most of company was <30)
 - Benefits
 - Branding
- Figure out how to adapt culture in office that is manageable for double the headcount!

Systems in place:

- Payroll provider
- Email for resumes
- Spreadsheets for personnell information

People Ops Team (1): HR/Office Manager

Benefits:

- Equity
- Health high deductible, company contributes 60% of premiums
- STD, LTD, AD&D and Life Insurance company pays 100%
- 401(k) Put in 5%, company matches 4% ... no waiting period
- 4 weeks PTO

Perks and Events:

| Birthday cards, gifts, cake | Friday lunches at restaurant | Ski House |
|-----------------------------|------------------------------|--------------|
| Beer fridge | Ping pong/foosball | Company swag |
| MS Charity Bike Ride | Holiday Party | |

Culture Inflection Point #2

"Mo money. Mo problems?" 6/2014 -> 11/2015

Business goals:

- Grow!
 - 52-> 117 US employees
 - Acquire a 15-person company with two WA offices
 - Build out and move HQ ... again!
- Ramp up hiring devs: Head-to-head with tough companies and need to draw them in and retain existing.
- Ramp up hiring Directors and execs. Need to hit table-stake benefits.
- Figure out how to adapt culture in office that is manageable for double the headcount ... again! There are a lot of new people, and we're starting to feel a little less like a family

Systems in place:

- Payroll provider
- Applicant Tracking System
- Human Resource Information System
- Performance Management System

People Ops Team (3): HR Director, Recruiter/Generalist, Office Manager

Benefits:

- Equity
- Health low deductible, company contributes 70% of premiums
- Dental company contributes 75% of premiums
- STD, LTD, AD&D and Life Insurance company contributes 100% of premiums
- Flexible Spending and Dependant Care Accounts
- 401(k) Put in 5%, company matches 4% ... no waiting period
- Take What You Need PTO
- Wellness \$480 reimbursement annually through IncentFit

Perks and Events:

| Birthday cards, gifts, cake | Weekly catered lunch | Quarterly Volunteer Day |
|-----------------------------|------------------------|-------------------------|
| Swag bag for new hires | Beer fridge | Third Thursday Event |
| First day lunch | Milestone celebrations | Ski House |
| Anniversary gift | Beach Day | Referral bonus |
| MS Charity Bike Ride | Holiday Party | Life event gifts |

Culture Inflection Point #3

Business goals:

- Take a "lifestyle" business to a growth-oriented organization
 - 23 -> 52 US employees
 - o Add an official RI office
 - Build out and move HQ
- Need to be able to attract talent from outside of personal networks and of different demographics (most of company was <30)
 - Benefits
 - o Branding
- Figure out how to adapt culture in office that is manageable for double the headcount!
- Employees have identified communication issues, silos (and a tougher time interacting with other departments), more process, and less regular/constructive feedback as issues.

Systems in place:

- Payroll provider
- Applicant Tracking System
- Human Resource Information System
- Performance Management System

Benefits:

- Equity
- Health low deductible, company contributes 75% of premiums
- Dental company contributes 75% of premiums
- STD, LTD, AD&D and Life Insurance company contributes 100% of premiums
- Flexible Spending and Dependant Care Accounts
- 401(k) Put in 5%, company matches 4% ... no waiting period
- Take What You Need PTO
- Wellness \$480 reimbursement annually through IncentFit

Perks and Events:

| Birthday cards, gifts, cake | LeanBox | Quarterly Volunteer Day |
|-----------------------------|------------------------|-------------------------|
| Weekly catered lunch | Beer fridge | Third Thursday Event |
| Swag bag for new hires | Big Celebrations (10k) | First day lunch |
| Anniversary gift | Beach Day | Referral bonus |
| MS Charity Bike Ride | Holiday Party | Life event gifts |